



Podium Partners

Formerly Known as: MFS Capital Advisors

About Us

Podium Partners is a New York-based boutique investment bank providing clients with mergers and acquisitions, capital raising, and strategic advisory services. We take a hands-on approach and leverage our network and expertise as we serve our clients' needs.

Through an extensive network and established relationships with family offices, private equity and venture capital firms, traditional lenders, and alternative debt investors, Podium assists clients in accessing the private capital markets.

Core Services



Podium Partners

Private Capital Markets

1

M&A

- Typical Sell-side M&A range:
 - \$5-100M Revenue
 - \$1-10M EBITDA
- Buy-side M&A:
 - Identify acquisition targets
 - Assist financial sponsors and family businesses in structuring and negotiating deal terms

2

Growth Capital

- Advise companies with established business models and viable growth strategies on growth capital alternatives (debt or equity) from strategic, value-added partners

3

Consulting

- Valuation reports
- M&A planning and preparation
- Detailed financial and operating models
- Cap table analysis
- Project/Opportunity assessments
- Other outsourced CFO-level tasks

Why Podium Partners?

Our team takes great pride in our unique combination of world-class athletic prowess and exceptional financial expertise. Our team consists of former elite athletes who have translated the skills, discipline, and dedication acquired in the sports arena into unparalleled success within the realm of boutique investment banking. The Podium team's athletic background sets us apart in the competitive banking industry, as we embody the core values of teamwork, perseverance, and adaptability, resulting in tailor-made financial solutions for your unique needs.

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